

Media release – 10 November 2009

## Trüb AG concludes its anniversary year and opens a new chapter with an expanded Group Management Board

Trüb AG marked its 150th anniversary with a range of events and activities. Founded in 1859 as a conventional printing works, since the mid 90's the company has developed into a leading international manufacturer and supplier of national identity documents, smart cards and chip technologies. The strengthening of the Group Management Board will enable the group of companies, today made up of several highly specialized Competence Centers, to open up a new chapter in its history of success.

Smart Cards  
Identity Cards  
e-Passport  
Security Printing  
Consulting

Founded in 1859 as a conventional printing works for paper products, from 1892 Trüb AG concentrated on the printing of security documents and securities. In 1970 it moved into the production of plastic printed products and credit cards, with the first chip cards being manufactured from the mid 80's. The manufacture of the Swiss national identity card – the first ID document in the world to be made from polycarbonate – saw the beginning of Trüb AG's successful "new era" in the mid 90's.

Since then the company has evolved into a leading provider of products and solutions for national identity documents as well as for bank, customer and access cards. Trüb AG has also acquired and/or established a number of companies in Europe and Switzerland. Today, the Trüb Group is in addition seen as one of the leading international providers in the areas of entry and access solutions (logical & physical access), health cards and healthcare professional identity cards (e-health) as well as travel documents (public transport/e-ticketing).

Sales have increased from approx. CHF 20 million in the mid nineties to CHF 135 million in 2008. The number of employees has risen in parallel with this from 100 to over 450.

Trüb AG  
Hintere  
Bahnhofstrasse 12  
CH-5001 Aarau  
Switzerland

Bearing in mind this successful and rapid growth and with the aim of securing and further expanding the group's success in strategic areas and markets on a sustainable basis, in Autumn 2009 the Group Management Board was expanded from its previous four to seven members.

Phone:  
+41 62 832 00 00  
Fax:  
+41 62 832 01 00  
[www.trueb.ch](http://www.trueb.ch)  
ISO 9001 certified  
VAT No. 100 920

Since 1 November 2009 the composition of the Group Management Board has been as follows:

- Fernando Dal Zotto, Delegate of the Board of Directors and CEO
- Arnold Christe, COO Chief Operating Officer  
Responsible for the areas of purchasing, production, logistics and IT.
- Urs Hänggi, CFO Chief Financial Officer  
Responsible for controlling, finance and infrastructure.
- Dr. Rainer Kyburz, Head of Business Unit Public Sector  
Responsible for sales and marketing in the Business Unit Public Sector (national identity documents).
- Peter Stieger, Head of Corporations, Deputy CEO  
Responsible for the management of investments within the Trüb Group, as well as for legal matters and security.
- Thomas Thaler, CTO Chief Technical Officer  
Responsible for innovation, research and development.
- Hans-Jörg Widiger, Head of Business Unit Banking/Loyalty  
Responsible for sales and marketing in the Business Unit Banking/Loyalty (bank, customer and access cards).

The Trüb Group encompasses the following companies:

- Trüb AG, Aarau/Switzerland  
Development, manufacture and distribution of smart cards, identity cards and data pages for passports.
- Cardag GmbH, Wutha-Farnroda/Germany  
Manufacture of contactless and contact-based chip cards, focussing on the areas of public transport, ticketing, employment/employee ID documents as well as vending/e-purse.
- IDpendant GmbH, Unterschleissheim near Munich/Germany  
Specializes in solutions for the areas of IT security, card management systems and identity & access management.
- Winter AG, Unterschleissheim near Munich/Germany  
Specializes in products and solutions for the areas of IT security, electronic payment transactions, mobile communications, cards for healthcare and transport.
- Trüb Baltic AS, Tallinn/Estonia  
Subsidiary of Trüb AG, Aarau. Customer support and market servicing in the Baltic States and Northern Europe.
- Trüb Demax, Sofia/Bulgaria  
Joint venture with Demax PLC. Customer support and market servicing in Bulgaria.

In 2008 the Trüb Group posted consolidated sales of CHF 135 million and employed approx. 450 personnel, 350 of these in Switzerland.

**Contact**

Stephan Lips, Head of Marketing Communication  
Tel: +41 62 832 22 38, e-mail: stephane.lips@trueb.ch